



# CONSUMER ALERT

**VICTIM OF A DISHONEST  
DEALERSHIP?**

**OR**

**AVOID  
BECOMING A VICTIM**

**WHAT YOU SHOULD KNOW ABOUT DISHONEST DEALERSHIPS**

## 1 BEFORE YOUR PURCHASE



**LOOK FOR THESE SIMPLE SIGNS**

### FALSE ADVERTISING

- Refused to sell you the car for the advertised price/terms.
- Pressured you to switch to a different car.
- The advertised price made you believe that you were buying the car, but it was for a lease.

## 2 DURING YOUR PURCHASE



**NEGOTIATING? BE CLEAR BEFORE SIGNING**

### YO-YO FINANCING

- Not telling you that you have the right to cancel the contract if they can't find you financing.
- Asking you to sign multiple contracts that have different prices or terms.
- Requesting that you return to the dealership with a cosigner so that they may sign additional contracts.

## 3 AFTER YOUR PURCHASE



**SIGNS AFTER YOU TAKE THE CAR HOME**

### PROBLEMS WITH YOUR PURCHASE

- Told you that you didn't qualify for the loan, and requested that you sign a new contract with different terms.
- Charged you higher interest rates than you believe you qualified for.
- Added extras to the contract without your authorization such as warranties.
- You believe they repossessed your car without reason.
- Failed to provide repairs covered by warranty or refused to do what was promised.

## 4 WALK AWAY OR REPORT IT!



**YOU CAN REPORT DISHONEST DEALERS**

### WE CAN HELP

- Don't commit to the first offer. Shop around.
- Let DCBA be your second opinion if you have questions about contracts or fraudulent practices.

**CALL DCBA: (800) 593-8222**  
**WEBSITE: [DCBA.LACOUNTY.GOV](http://DCBA.LACOUNTY.GOV)**